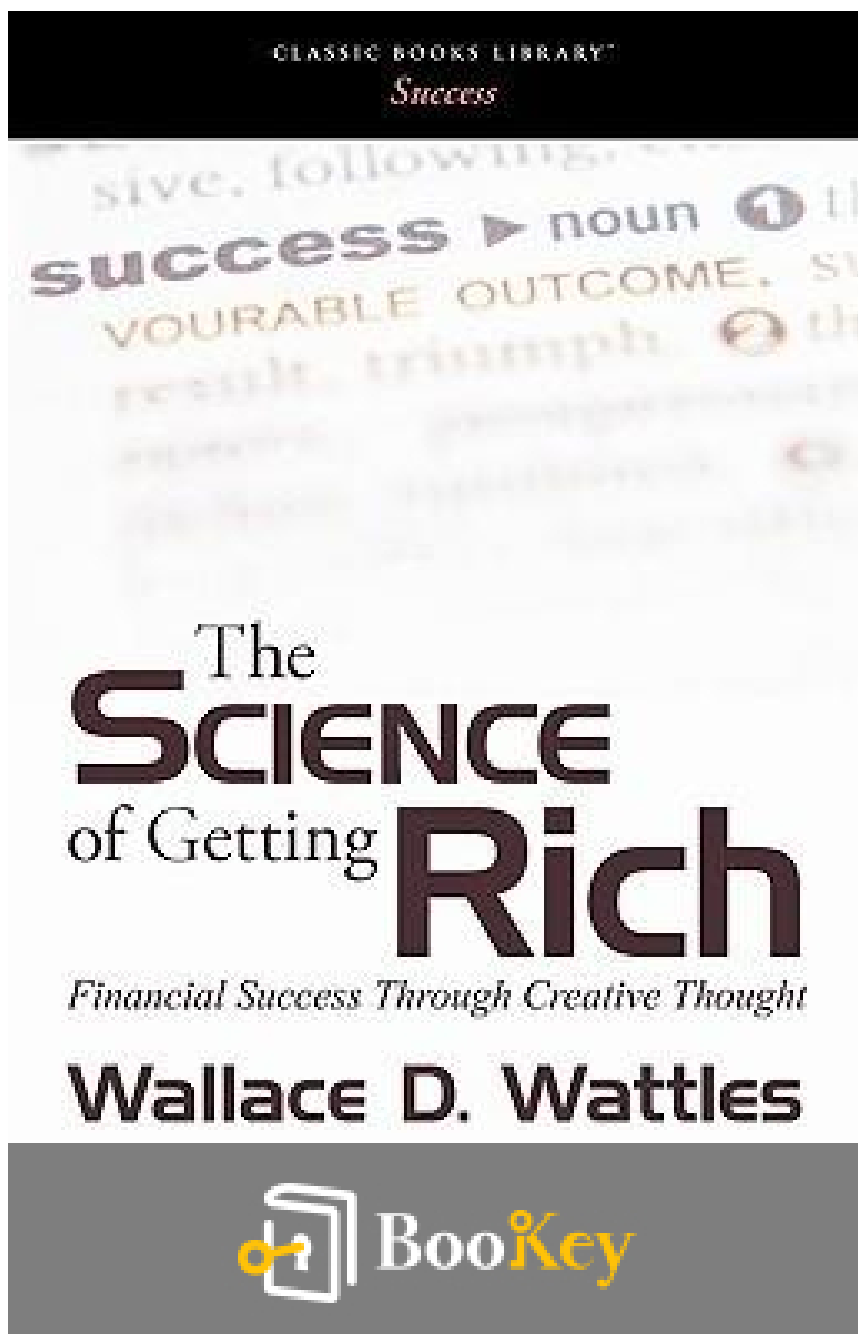


The Science Of Getting Rich PDF (Limited Copy)

Wallace D.Wattles



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The Science Of Getting Rich Summary

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About the book

"The Science of Getting Rich" by Wallace D. Wattles is a groundbreaking exploration into the principles of wealth creation that transcends mere financial strategies to delve into the profound power of thought and intention. Wattles articulates a compelling case for the connection between our mindset and material abundance, arguing that by aligning our mental faculties with the laws of abundance, anyone can unlock the door to prosperity. This timeless manual not only empowers readers to envision a richer life but also provides practical guidance on how to manifest that vision through purposeful action. If you're ready to shift your perspective on wealth and embrace a life overflowing with possibility, this transformative classic offers the keys you need to open your mind—and your wallet—to the abundant gifts the universe has to offer.

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About the author

Wallace D. Wattles was an influential American author and philosopher, celebrated for his contributions to the personal development and prosperity movement in the early 20th century. Born in 1860, Wattles is best known for his seminal work, "The Science of Getting Rich," published in 1910, which combines principles of metaphysics and practical advice to guide readers in achieving financial success. His writing emphasizes the power of positive thinking, creative visualization, and the importance of taking action toward one's goals, echoing the ideas that would later inspire the New Thought movement. Despite his modest upbringing and challenges, Wattles' innovative approach to wealth and personal growth has left a lasting legacy, influencing countless individuals and subsequent thinkers in the realms of self-help and success literature.

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Summary Content List

Chapter 1: The Right To Be Rich

Chapter 2: There is A Science of Getting Rich

Chapter 3: Is Opportunity Monopolized

Chapter 4: The First Principle in The Science of Getting Rich

Chapter 5: Increasing Life

Chapter 6: How Riches Come to You

Chapter 7: Gratitude

Chapter 8: Thinking in the Certain Way

Chapter 9: How to Use the Will

Chapter 10: Further Use of the Will

Chapter 11: Acting in the Certain Way

Chapter 12: Efficient Action

Chapter 13: Getting into the Right Business

Chapter 14: The Impression of Increase

Chapter 15: The Advancing Man

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Chapter 1 Summary: The Right To Be Rich

Wallace D. Wattles, in the first chapter of "The Science of Getting Rich," articulates the fundamental premise that true success and fulfillment in life are intricately tied to financial wealth. He asserts that regardless of any romanticized notions of poverty, a person cannot fully realize their potential—whether in talent, intellect, or spiritual growth—without sufficient financial resources. The ability to enrich one's life through experiences, possessions, and intellectual pursuits necessitates money; thus, understanding the principles behind acquiring wealth becomes essential.

At its core, Wattles argues that life's objective is development, and every living being possesses an unalienable right to pursue its maximum growth. He emphasizes that every individual has a right to access resources conducive to their mental, physical, and spiritual flourishing—summarized in the assertion that everyone has a right to be rich. In this context, being rich is not merely about material accumulation but involves owning enough to experience life in its fullness and richness. Being satisfied with a meager existence when one has the capability to pursue more is described as sinful.

Richness, as Wattles explains, is a mean to an end: it supports the human desire to become the best version of oneself. The intrinsic motivation to seek wealth reflects a deeper yearning for a richer and more abundant life. Consequently, a lack of desire for financial abundance is viewed as an



abnormality. He identifies three fundamental aspects of human life—body, mind, and soul—clarifying that fulfillment in one area cannot come at the expense of the others. Instead, a balance among them is requisite for true happiness.

Wattles elucidates that physical satisfaction depends on enjoying life's basic needs—adequate food, comfortable shelter, and leisure. Intellectual satisfaction requires knowledge, experiences, and aesthetic appreciation, while spiritual fulfillment is intimately linked to love and generosity, which poverty inhibits.

Finally, Wattles concludes that the pursuit of wealth is not only justified but essential for anyone seeking personal growth, fulfillment, and the capacity to contribute meaningfully to others. Embracing the journey of acquiring wealth is, therefore, not only a personal responsibility but a noble endeavor that benefits society at large as individuals strive to maximize their potential. In essence, mastering the art of acquiring riches is portrayed as one of the highest callings for individuals, facilitating the highest expressions of life and humanity.

Key Concepts	Explanation
True Success	Financial wealth is essential for realizing one's full potential.
Right to Richness	Every individual has a right to pursue and attain wealth for personal growth.

Key Concepts	Explanation
Richness as a Means	Wealth serves as a tool for achieving a fuller, richer life.
Desire for Wealth	A lack of desire for financial abundance suggests an abnormal state.
Balance of Life Aspects	Fulfillment in body, mind, and soul must coexist for true happiness.
Physical Satisfaction	Requires basic needs such as food, shelter, and leisure.
Intellectual Satisfaction	Involves knowledge, experiences, and appreciation of aesthetics.
Spiritual Fulfillment	Linked to love and generosity, which are restricted by poverty.
Personal Growth	Pursuit of wealth is essential for contributing meaningfully to society.

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Critical Thinking

Key Point: Everyone has a right to be rich

Critical Interpretation: Imagine waking up each day with the unwavering belief that you have a right to pursue wealth—not just for the sake of money, but as a means to fully express who you are. This chapter invites you to realize that your dreams, talents, and aspirations deserve the support of financial freedom. By embracing this powerful perspective, you're not only enriching your own life but also empowering yourself to contribute positively to others, cultivating a vibrant world where abundance fosters creativity, love, and generosity. The path to wealth isn't merely a personal ambition; it's a noble quest that aligns with your true potential and passion, propelling you toward a future ripe with opportunity and fulfillment.

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Chapter 2 Summary: There is A Science of Getting Rich

In "The Science of Getting Rich," Wallace D. Wattles asserts that there is a systematic approach to wealth accumulation that operates under specific natural laws, akin to the disciplines of algebra or arithmetic. Understanding and adhering to these laws enables anyone to achieve financial success with certainty. Central to his argument is the idea that wealth does not stem from one's environment or inherent talent, but rather from the methodologies employed in pursuing income and prosperity.

1. Wealth as a Science: Wattles emphasizes that acquiring riches is not left to chance or mere luck; it is governed by laws that dictate the outcomes of one's actions. Those who successfully adhere to these principles invariably attain wealth, while those who do not remain financially constrained regardless of their efforts or capabilities.

2. The Role of Environment: The author addresses a common misconception that financial success is contingent upon one's surroundings. He illustrates this by pointing out that wealth can exist alongside poverty within the same community, indicating that one's financial standing is more closely linked to individual actions than to geographical or societal variables.

3. Talent vs. Methodology: Wattles contends that success is not solely



determined by talent. Many potentially talented individuals struggle to achieve prosperity, while individuals with lesser abilities may thrive. The critical factor is not inherent skill but the adherence to a prescribed "Certain Way" of doing things that leads to wealth.

4. Misconceptions about Saving: Contrary to popular belief, Wattles argues that frugality and saving do not guarantee wealth. He notes that excessive thriftiness can lead to poverty, while those who spend wisely and invest in growth can achieve substantial financial success.

5. Accessibility of the Certain Way: Wattles reassures readers that the methodology he describes is not exclusive to a select few; it is accessible to all who are willing to learn and apply it. With a sufficient degree of understanding, anyone, regardless of their current circumstances, can employ the "Certain Way" to create wealth.

6. Learning the Right Business: The author maintains that choosing a specific profession or business does not inherently determine financial success. Instead, one can prosper across various fields as long as they apply the right principles. While it may be advantageous to work in an area aligned with personal interests and abilities, financial success relies more on employing effective methodologies than on selecting a particular career path.



7. Overcoming Financial Limitations: Wattles asserts that one's current financial status or lack of resources should not deter them from pursuing wealth. No matter how dire one's situation may seem, starting to employ the "Certain Way" will gradually lead to the accumulation of capital and success. Those lacking funds can eventually build wealth through persistence and adherence to the outlined principles, as financial success is as much about mindset and actions as it is about existing resources.

In conclusion, the path to financial wealth is attainable for anyone willing to learn and practice the defined methods. By understanding and implementing the science of getting rich, individuals can transform their financial realities, regardless of their starting point.

Key Concept	Description
Wealth as a Science	Wealth accumulation follows specific natural laws that one must understand and adhere to in order to achieve financial success.
The Role of Environment	Financial success is linked to individual actions rather than one's environment; wealth can coexist with poverty in the same area.
Talent vs. Methodology	Success is determined more by following effective methodologies than innate talent; those who adhere to the "Certain Way" attain wealth.
Misconceptions about Saving	Frugality alone does not guarantee wealth; wise spending and investment are essential for financial growth.
Accessibility of the Certain Way	The methods for achieving wealth are available to anyone willing to learn and apply them, regardless of current circumstances.
Learning the	Success is not limited to specific professions; applying the right



Key Concept	Description
Right Business	principles across various fields is key to financial prosperity.
Overcoming Financial Limitations	Current financial status should not deter wealth creation; employing the "Certain Way" can lead to capital accumulation over time.
Conclusion	Anyone can achieve financial wealth by learning and practicing Wattles' outlined methods, transforming their financial reality.

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Critical Thinking

Key Point: Wealth as a Science

Critical Interpretation: Understanding that acquiring riches follows a systematic approach rather than relying on chance can radically transform your perspective on financial success. By embracing the belief that wealth accumulation is grounded in natural laws, akin to the principles of science, you become empowered to take control of your financial destiny. This realization shifts your focus from hoping for luck to actively applying proven methodologies that anyone, including you, can utilize to achieve lasting prosperity. This knowledge not only instills a sense of purpose in your actions but also cultivates a mindset that seeks to understand and master the systems that govern success, propelling you forward on your journey toward wealth.

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Chapter 3: Is Opportunity Monopolized

In "The Science of Getting Rich," Wallace D. Wattles asserts that no individual is impoverished due to a lack of opportunities or resources, but rather because they fail to recognize and seize the abundant opportunities available to them. The notion that wealth is monopolized by a select few is debunked, as Wattles emphasizes that there are always avenues for enterprise, even when certain industries appear dominated. For instance, while the railroad industry may seem monopolized, emerging sectors such as aerial transportation present vast prospects.

1. **Diverse Opportunities for All**: Wattles insists that everyone has access to opportunities tailored to their unique circumstances. For a factory worker, while owning the factory may seem unattainable, the option to invest in agriculture or start a small-scale food production business is very much viable. The current inclination of opportunity in society is shifting towards agriculture and its related sectors, thus creating openings for individuals willing to adapt to these changes.

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Chapter 4 Summary: The First Principle in The Science of Getting Rich

In this chapter of "The Science of Getting Rich," Wallace D. Wattles lays out foundational principles concerning the interplay between thought and the material world. He proposes that thought is the sole power capable of transforming the formless substance, the foundational material from which everything is created. This formless substance responds to thought, meaning that the manifestation of physical forms and processes in the universe stems from concentrated mental imagery and intention.

1. Thoughts Shape Reality: Wattles emphasizes that every observable form in nature begins as a thought in the Original Substance. This substance gently gives shape to the ideas held within it, which explains how abstract thoughts can lead to concrete outcomes. He illustrates this idea with examples from nature, showing that even large, complex forms take time to develop but are driven by initial thoughts.

2. The Nature of Creation: Creation is a process that typically unfolds along pre-established patterns. For example, envisioning a specific type of house does not instantly manifest it but sets into motion existing creative energies within trade and construction. If existing pathways for creation do not exist, the thought may directly manifest through unformed substance, but consistent results arise from drawing on established pathways.



3. The Power of Original Thought: Humans, as thinking beings, hold the exceptional ability to originate thoughts. However, Wattles argues that most people usually focus on modifying existing forms through manual labor instead of recognizing their capacity to conceive entirely new forms from the formless substance. This reflection sets the stage for a transformative way of thinking that transcends mere physical alteration.

4. Connecting with Formless Intelligence: Many individuals have not considered the potential to collaborate with the creative forces of the universe, or what Wattles calls "Formless Intelligence." He suggests that by learning to think in unity with this intelligence, one can unlock the capability to produce new forms directly from thought.

5. Evidence and Affirmation: Wattles proposes that the validity of his assertions can be observed through both logical reasoning and personal experience. Should one person successfully implement these principles to achieve wealth, their success bolsters the credibility of Wattles' claims. Furthermore, if many individuals experience success by following this guidance, it serves as positive proof of the effectiveness of these concepts.

6. Thought as a Foundation for Riches: To accumulate wealth successfully, one must align both actions and thoughts with a wealth-oriented mindset. Understanding that thoughts shape actions forms the crux of this philosophy.



Achieving financial abundance requires conscious, deliberate thinking that focuses on truth, rather than merely responding to appearances that suggest scarcity or lack.

7. Overcoming Challenges in Thought: Wattles highlights the difficulty of sustained, consecutive thought, particularly when facing contradicting realities. To create health in the face of perceived disease, or wealth amidst evident poverty, demands an unwavering focus on truth. This dedication empowers individuals to shape their circumstances actively, positioning them to claim their desires.

8. The Fundamental Statements: The path to wealth begins with accepting three core principles: the existence of a universal thinking substance; the causal relationship between thoughts and tangible forms; and the ability of individuals to influence the formless substance through their thoughts. These beliefs must become central to one's mindset, overriding all contrary perceptions.

9. Commitment to Belief: Wattles calls for a steadfast dedication to these principles. Individuals are urged to cultivate unwavering faith while avoiding contradictory teachings that could jeopardize their newly forged beliefs. Doubt is viewed as an obstacle, one that must be rejected to maintain momentum toward achieving wealth.

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Through these insights, Wattles crafts a compelling argument for the power of thought as a means of creation, urging individuals to harness this power consciously to shape their realities and embrace the wealth that awaits. The chapter concludes with a challenging but empowering message: the science of getting rich is deeply rooted in the faith and application of these truths.

Principle	Description
Thoughts Shape Reality	All forms in nature originate from thoughts in the Original Substance, which shapes ideas into reality.
The Nature of Creation	Creation follows established patterns and pathways, requiring intentional thought to harness creative energies.
The Power of Original Thought	Humans can originate thoughts, allowing for the emergence of new forms rather than merely modifying existing ones.
Connecting with Formless Intelligence	Engaging with the universal creative forces can unlock the ability to create new forms from thought.
Evidence and Affirmation	Success stories bolster the credibility of Wattles' principles, providing proof of their effectiveness.
Thought as a Foundation for Riches	Aligning thoughts with wealth-oriented actions is essential for accumulating wealth.
Overcoming Challenges in Thought	Sustained positive thought is necessary to overcome obstacles and shape desirable circumstances.
The Fundamental Statements	Accept the existence of universal thinking substance, the relationship between thoughts and forms, and our influence on creation.
Commitment to Belief	A steadfast belief in these principles is crucial, as doubt can hinder progress toward wealth.



Chapter 5 Summary: Increasing Life

In Chapter 5 of "The Science of Getting Rich," Wallace D. Wattles presents a compelling argument for the importance of wealth and the nature of desire. He urges readers to abandon the notion that divine will favors poverty, instead asserting that the essence of life is an ever-present urge toward growth and expansion.

1. The Principle of Universal Substance: Wattles explains that an all-encompassing Intelligent Substance permeates everything, desiring to manifest itself through creation. This substance harbors an intrinsic drive for life to increase, meaning that growth and proliferation are inherent to existence. Every living entity, including humans, is compelled to thrive, learn, and develop continuously.

2. The Meaning of Richness: The pursuit of riches is positioned not as greed but as a fundamental expression of life's desire for a more expansive existence. People often yearn for riches to fulfill their potential, facilitate learning, provide experiences, indulge in pleasures, and contribute meaningfully to society. The desire for wealth is ultimately seen as a manifestation of life's will seeking fuller expression.

3. The Essence of True Wealth: Wattles cautions against seeking wealth for materialistic pleasures or merely for altruism. Genuine life encompasses



fulfilling physical, mental, and spiritual functions. Excess in any direction—be it pursuit of pleasure or self-sacrifice—can lead to dissatisfaction. Therefore, wealth acquisition should be approached as a means to enable a full expression of life's functions.

4. The Nature of Contribution: The author asserts that personal enrichment coincides with the capacity to contribute positively to the world. By improving oneself through the acquisition of wealth, one can serve others more effectively and promote universal upliftment, debunking the myth that personal enrichment must be at the expense of others.

5. The Power of Creation over Competition: Wattles emphasizes the importance of viewing the world as an abundant place rather than a competitive arena. He encourages readers to reject a scarcity mindset. The act of creation, rather than competition, should be the focus, as Intelligent Substance is inherently inclined to generate enough for everyone's needs without taking away from anyone else.

6. The Role of Belief and Thought: At the core of wealth creation lies the principle of thought. Wattles explains that thoughts shape reality; an individual can manifest their desires by focusing on the limitless nature of the Intelligent Substance, leading to the realization of their goals. The act of thinking creatively allows one to draw from the universal supply, which is inherently abundant.



7. The Importance of Perspective: Finally, Wattles instructs readers to maintain a mindset of abundance. Fears of scarcity or competition can hinder one's creative ability. Instead, one should affirm the notion of an inexhaustible potential that ensures the fulfillment of needs and desires as they emerge.

In summary, Wattles provides an inspiring framework for understanding the importance of wealth as a means to live fully and contribute meaningfully to society. By aligning desires with the inherent creative power of the universe and maintaining a perspective of abundance, individuals can foster a fulfilling life enriched by both personal growth and societal contribution.

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Chapter 6: How Riches Come to You

In this chapter of "The Science of Getting Rich," Wallace D. Wattles outlines the principles governing the acquisition of wealth and the ethical dynamics of business transactions. He argues that prosperity does not arise from unfair dealings or exploiting others but rather through mutual benefit and shared advancement.

1. The essence of successful transactions lies in the concept of "use value" rather than mere cash value. Wattles emphasizes that individuals engaging in commerce should focus on providing greater use value to others than the monetary value received from them. For example, while a physical item like a book may not seem worth the money paid for it, the knowledge gained from it can yield immense financial benefits, illustrating the principle of giving more than you take.

2. Wattles warns against exploitative practices. Rather than seeking to outsmart or disadvantage others in business, strive for transactions that enhance the life and prosperity of all parties involved. He explains that if a transaction does not afford more value to the other person than what they

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Chapter 7 Summary: Gratitude

In Chapter 7 of "The Science of Getting Rich" by Wallace D. Wattles, the foundational principle of gratitude emerges as a crucial element in achieving wealth and prosperity. The discussion begins with the assertion that the first step to manifesting our desires lies in conveying our wants to the Formless Substance, the essence from which all creations spring. To effectively communicate with this intelligence, establishing a harmonious relationship is essential, and this relationship can be encapsulated in one powerful concept: gratitude.

1. The Importance of Gratitude: The chapter emphasizes that gratitude is not merely a positive emotion; it is a fundamental force that connects individuals with divine intelligence. It posits that many who expertly navigate other aspects of life may still remain impoverished due to their failure to express gratitude. When individuals receive blessings but neglect to acknowledge them, they sever their connection to the source of those blessings.

2. Closer Connection to Wealth: The text illustrates that living in a state of gratitude aligns one closer to the source of wealth. The act of expressing gratitude not only fosters a more profound connection with God but also enhances the flow of good things into one's life. The more one embraces a grateful mindset, the more abundantly blessings will manifest.



3. Law of Gratitude: Wattles highlights the "Law of Gratitude," asserting that the act of thankfulness generates an equal and opposite reaction—what one sends forth in appreciation will return to them manifold. He asserts the truth in the biblical adage, “Draw nigh unto God, and He will draw nigh unto you,” illustrating that a strong and consistent expression of gratitude will yield a continuous flow of positive outcomes and resources.

4. Guarding Against Dissatisfaction: Without a grateful perspective, individuals risk slipping into dissatisfaction, which can distort their focus toward negativity and mediocrity. By allowing thoughts to dwell on dissatisfaction, one begins to attract undesirable circumstances, reflecting the idea that we manifest what we think about. Conversely, by concentrating on what is good and abundant, one’s life circumstances will reflect those positive traits.

5. Cultivating Faith Through Gratitude: Furthermore, gratitude nurtures faith, which is essential for attracting wealth through creative methods. A grateful mindset fosters an expectation of good, transforming this anticipation into faith. The act of expressing gratitude not only reinforces an optimistic outlook but also solidifies one’s trust in the abundance of the universe.

6. Acknowledging All Influences: The chapter concludes by urging readers



to cultivate an attitude of gratitude towards all things, even those they might typically criticize. This includes recognizing the role of societal structures and figures, such as politicians and business magnates, as contributors to the opportunities available to us. Understanding that every aspect of life plays a role in the flow of riches fosters a spirit of appreciation for the entire web of existence.

In summary, the powerful principle of gratitude is highlighted as a key instrument for aligning oneself with the creative forces of wealth. A consistent and grateful mindset not only amplifies the flow of prosperity but also nurtures a faithful expectation of continued abundance and improvement in one’s circumstances. By acknowledging and accepting all influences in life with gratitude, one harmonizes with the universe and paves the way for the realization of their richest desires.

Key Concepts	Summary
The Importance of Gratitude	Gratitude is a fundamental force connecting individuals to divine intelligence; neglecting gratitude disrupts the connection to blessings.
Closer Connection to Wealth	A grateful mindset aligns individuals closer to wealth, enhancing the flow of good things into their lives.
Law of Gratitude	The act of gratitude generates reciprocal positive outcomes; appreciation leads to manifold returns.
Guarding Against Dissatisfaction	A lack of gratitude fosters dissatisfaction, attracting negativity; focusing on abundance attracts positive circumstances.

Key Concepts	Summary
Cultivating Faith Through Gratitude	Gratitude nurtures faith, expecting good outcomes, and reinforces a positive outlook and trust in abundance.
Acknowledging All Influences	Recognizing the contributions of all aspects of life cultivates gratitude for the entire web of existence and opportunities.

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Critical Thinking

Key Point: The Transformative Power of Gratitude

Critical Interpretation: Imagine waking up each day with a heart full of gratitude, recognizing the beauty and abundance surrounding you. As you embrace this perspective, you begin to see not just the things you wish to change, but also the multitude of blessings already in your life. This shift in focus actively aligns you with the positive forces of the universe, inviting more wealth and prosperity to flow your way. By expressing gratitude for both the large and small aspects of existence, you cultivate a deeper connection to the source of abundance, attracting opportunities and resources you may have overlooked before. In this grateful state, you not only nurture a more fulfilling life, but also empower yourself to manifest your desires, transforming ordinary moments into extraordinary experiences rich with possibility.

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Chapter 8 Summary: Thinking in the Certain Way

In Chapter 8 of "The Science Of Getting Rich" by Wallace D. Wattles, the author emphasizes the foundational principle of "Thinking in the Certain Way" as crucial for manifesting wealth and success. The essence of this chapter revolves around the idea that clarity of desire is fundamental to the process of attracting riches.

1. To embark on the journey of attaining wealth, you must cultivate a **definite mental image** of what you want. This involves more than just having a vague notion of your desires. Similar to sending a clear message rather than random letters, you must articulate your needs in a coherent manner. The clearer your vision, the more likely you are to impress the universal substance that responds to your thoughts.
2. Having a general desire for wealth is common to everyone, but merely wishing for things without specificity won't suffice. The manual suggests that you must meticulously examine your desires, just as the man in Wattles' example envisioned his house, and maintain a **clear and vibrant picture** of your goals in your mind. This mental picture acts as a compass guiding you toward your objectives.
3. The strength of your desire plays a pivotal role. Wattles explains that you should envision your desired outcomes continuously, engaging with this



image so deeply that it becomes an integral part of your thoughts, much like a sailor steadfastly navigating toward the harbor.

4. However, visualization alone is insufficient. You must couple your mental imagery with an **unwavering faith** in your ability to mold that vision into reality. This involves embracing a mindset of ownership over your desires, living as if what you wish for already exists in your life.

5. The author encourages readers to immerse themselves mentally in their envisioned lives. Engaging with your desires as if they are already tangible possessions fosters a mindset conducive to attracting these realities. Cultivating an attitude of gratitude is also emphasized. Gratitude for your future wealth—even when it exists solely in your imagination—reinforces faith and makes you a magnet for abundance.

6. Waters further explains the importance of sustaining your desire without lapse or doubt. Oral petitions or prayers, while beneficial for clarifying intentions, should not be the sole method for conveying your desires. Instead, he advocates for a **constant mental state** where you keep your desires alive and maintain faith in their unfolding.

7. Finally, Wattles stresses the need for a purposeful, action-oriented faith. **Living as if** your goals are already achieved—whether it's enjoying a new home or traveling to exotic locations—solidifies your ambition into reality.



The distinction between merely dreaming and actively pursuing your vision lies in steadfast faith and determination, along with the intentional application of will to bring your desires to fruition.

In summary, the chapter articulates that wealth acquisition is fundamentally linked to the clarity of your mental pictures, the intensity of your desire, and the strength of your faith in the manifestation of these desires. This combination of clear vision, unwavering faith, purposeful action, and gratitude forms a powerful foundation for drawing riches into your life.

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Critical Thinking

Key Point: Cultivating a Definite Mental Image of Your Desires

Critical Interpretation: Imagine a moment when you're standing at the edge of your dreams, a canvas of your future painted entirely in your mind. In that vivid space, you can see the details of your desires—each dream meticulously crafted, emanating with color and vibrancy. This chapter beckons you to step into that mental clarity with unwavering certainty, urging you to define exactly what you want rather than drifting along with broad, wishful thoughts. As you immerse yourself in this process, consider how invigorating it can be to wake up every day with a clear vision of your goals guiding your actions. The strong mental picture will not only serve as a lighthouse during turbulent times but also propel you closer to those aspirations, like a ship steadfastly sailing toward a well-defined harbor.



Chapter 9: How to Use the Will

To effectively harness your will in order to accumulate wealth, it is essential to approach the process scientifically and ethically. The first principle underscores the importance of not directing your will power towards others. Attempting to influence or coerce others, whether through mental or physical means, is fundamentally wrong. This principle aligns with the notion that every individual possesses autonomous rights, and using willpower to manipulate others negates that freedom, leading to harmful outcomes akin to slavery or robbery.

The key to acquiring wealth lies not in externally trying to exert control but rather in focusing your will on yourself. Your will should be employed to discipline your thoughts and actions, ensuring that they align with the goal of achieving riches. This process involves three pivotal aspects. First, cultivate a clear mental image of your desires and sustain that vision through unwavering faith and purpose. This image acts as a magnet, attracting the necessary elements within the universe that will facilitate the realization of your goals.

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Chapter 10 Summary: Further Use of the Will

In Chapter 10 of "The Science of Getting Rich," Wallace D. Wattles emphasizes the importance of maintaining a clear and focused vision of wealth without letting past experiences or negative influences cloud one's mindset. He argues that to achieve true richness, individuals must wholly focus on positivity and abundance, leaving behind all thoughts and narratives associated with poverty and hardship.

1. Refocus Your Thoughts It is critical to avoid dwelling on past financial troubles or the impoverished conditions from which one might have come. By constantly engaging with these negative thoughts, one inadvertently anchors themselves in a state of scarcity, which can hinder progress toward wealth. As the philosophy suggests, "let the dead bury their dead," encouraging individuals to cast off the chains of their past.

2. Embrace Positive Evolution: Instead of lamenting existing conditions that may appear negative, individuals should invest their time and energy in celebrating and promoting the world's progression toward abundance. The emphasis should be on recognizing the upward trajectory toward wealth, suggesting that the path to collective enrichment starts with individual success, achieved through creative rather than competitive means.

3. Promote Abundance in Others: When observing those less fortunate,



one should frame their narrative not as subjects of pity but as individuals on the verge of becoming rich. This shift in perspective can provide others the inspiration they need to pursue their own wealth, thereby contributing to a collective consciousness geared toward prosperity.

4. Noble Pursuit of Wealth: Achieving financial success is framed as a noble aim, encompassing aspirations for fulfillment across various dimensions of life, including health, spirituality, and relational happiness. It is posited that true richness aligns with personal growth, moral development, and overall societal betterment.

5. Avoid Conflicting Ideologies To truly harness wealth, one must steer clear of conflicting thoughts, literature, and theories that breed doubt and confusion regarding one's financial aspirations. Concentration on a single, straightforward approach to wealth—primarily derived from the principles laid out in Wattles' text—ensures clarity of thought and determination.

6. Rejection of Distractions: Wattles encourages readers to limit their engagement with external theories, including occult philosophies, which can create mental discord and shift focus away from the primary objective of becoming wealthy. Instead, the emphasis should be on practical thinking and actions directed toward achieving wealth.

7. Creative Thinking and Purposeful Action: The crux of Wattles'



message lies in the power of thought and purpose. Each individual must cultivate a distinct mental image of their desired wealth and maintain consistent focus on it, aligning their actions with this vision. This intentionality, combined with unwavering faith, is posited as the pathway to creation and financial success.

8. Conclusion: Ultimately, the chapter encapsulates a direct and structured approach to wealth creation. By leading one's life through a mindset dedicated to positivity, abundance, and creativity, it is not just possible to achieve personal goals, but also to inspire and uplift others in their pursuit of wealth.

Wattles concludes with a call to action: readers should commit to enhancing themselves and their financial position, thereby contributing to a broader, collective prosperity that is achievable when one channels their efforts correctly.

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Chapter 11 Summary: Acting in the Certain Way

Chapter 11, "Acting in the Certain Way," emphasizes the vital interplay between thought and action in the pursuit of wealth. The author, Wallace D. Wattles, argues that while thought is a powerful creative force, it is incomplete without corresponding personal actions. The key to success lies in aligning one's thoughts with deliberate and purposeful actions.

1. To achieve riches, it is crucial to combine positive thinking with tangible efforts. Thought alone is insufficient; one must actively participate in the processes that lead to wealth. Merely wishing for riches without taking action will lead to failure, as wealth does not simply manifest without human effort.
2. The concept of thought acting as a magnetic force is central to Wattles' philosophy. While your thoughts can draw opportunities and resources towards you, they must be complemented by proactive engagement in your current environment. Wealth will come through established systems, and individuals must be in a position to receive it through their actions.
3. A clear mental image of what you want is essential. This vision, held steadfastly with purpose and faith, sets creative forces into motion. It is important to maintain unwavering belief in your goals while preparing yourself through appropriate actions that lead to their attainment. The



creative process is not something to control or micromanage; rather, stay committed to your vision while allowing opportunities to unfold naturally.

4. Acting in the present moment is paramount. Success cannot be postponed until a more favorable time or environment arises. The only moment available for action is now. By concentrating your mind on the present and leveraging your current circumstances, you lay the groundwork for future success. This mindset eliminates distractions from past failures or future uncertainties.

5. Addressing feelings of being misplaced in your current job or situation, Wattles advises against waiting for the 'perfect' opportunity before taking action. Instead, utilize your current position as a springboard to better opportunities. Maintain your vision of the desired situation, acting firmly in your present role with faith and purpose, which will, in turn, help draw the right opportunities closer.

6. Throughout the chapter, the significance of receiving wealth through fair exchange is reinforced. When opportunities materialize, they will often come in forms transacted through other individuals, necessitating a mutual exchange of value. The mindset of giving more than you receive establishes a framework for ongoing prosperity.

7. In conclusion, the chapter encapsulates a fundamental principle: all things

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are created from a universal substance that responds to thought. By forming clear images of desired outcomes and acting decisively in the present with unwavering faith, individuals can transition from scarcity to abundance. This shift involves moving from a competitive mindset, focused on scarcity and competition, to a creative mindset that fosters collaboration and mutual benefit.

Ultimately, acting in the Certain Way is about harmonizing thought with action, remaining steadfast in vision, and taking immediate and meaningful steps toward achieving wealth and prosperity.

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Critical Thinking

Key Point: Aligning thoughts with purposeful actions

Critical Interpretation: Imagine standing on the precipice of your dreams, knowing that merely wishing for wealth will not lead you there. In Chapter 11, Wallace D. Wattles teaches you the transformative power of combining your positive thoughts with deliberate actions. It's not enough to envision your future; you must actively participate in creating it. Picture yourself embracing each moment, taking bold steps fueled by your vision. By immersing yourself in the present and committing to act with unwavering certainty, you find the strength to turn your aspirations into reality. This blend of inspired thought and decisive action propels you forward, shifting your mindset from one of scarcity to a vibrant abundance, inviting the riches you inherently deserve.

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Chapter 12: Efficient Action

In "The Science of Getting Rich," Wallace D. Wattles emphasizes the importance of efficient action as a critical element in achieving wealth. He asserts that individuals must actively engage in their current circumstances, fulfilling every responsibility and duty associated with their position. To truly grow and thrive, one must go beyond merely occupying a role; one must fully inhabit it, contributing positively to society, commerce, and industry. The principle here is clear: progress and advancement are reliant on individuals who excel in their current roles. If everyone merely underperformed, societal growth would stagnate.

1. In this context, Wattles draws a parallel between societal evolution and the natural world, arguing that evolution occurs when an organism exceeds its current capacity, prompting the development of new abilities or features. Likewise, your journey toward wealth is contingent upon exceeding your current limitations and responsibilities.

2. Each day presents the opportunity for either success or failure; however, success is characterized by completing constructive actions daily. Missed

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Chapter 13 Summary: Getting into the Right Business

Success in any business is fundamentally tied to possessing the necessary faculties required for that line of work. For example, a person who aspires to teach music must have a well-developed musical faculty; similarly, mechanical trades require sharp mechanical skills. However, having the right skills alone does not guarantee wealth. Many talented musicians, skilled tradespeople, and competent merchants may still face financial struggles, highlighting the importance of not only having tools but knowing how to use them effectively. Just as a skilled carpenter can create fine furniture with the right tools, so too must individuals adeptly employ their mental faculties, which are their tools for achieving wealth.

While it is generally easier to succeed in a vocation aligned with one's strongest talents, one's career should not be viewed as a rigidly determined path. Wealth can be achieved in any field, as individuals can develop their talents over time. Thus, the pursuit of wealth is more accessible in areas where one is naturally inclined, but ultimately, it is most rewarding when one engages in work that they are passionate about. When individuals follow their desires, they tap into their innate powers, as desire itself is a reflection of capability seeking expression.

To foster fulfillment, it is crucial to choose a profession that aligns with personal interests and passions. Although external circumstances may

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sometimes lead an individual to undesirable work, maintaining a positive outlook can turn such situations into stepping stones toward pursuing what one truly desires. It is advisable not to rush into changing careers hastily, as growth is often the best catalyst for such changes. However, if an opportunity arises that feels right, embracing sudden change can be beneficial.

In any case, acting from a place of certainty rather than fear or doubt is essential. Patience and gratitude can help individuals connect with a universal mind that facilitates guidance and opens doors. By taking time to reflect on personal goals and expressing gratitude for progress, individuals can align themselves with their highest aspirations. Opportunities will manifest as one remains steadfast in their faith and purpose.

Stress and hurried decisions can lead to mistakes, reminding us of the importance of a calm, creative approach to our endeavors. It's essential to maintain a focus on one's goals while practicing gratitude, which reinforces faith and the purpose of moving forward. Ultimately, the key is to progress steadily and purposefully, remembering that true creation comes from a thoughtful and grateful state of mind. In the alignment of desire, talent, gratitude, and purpose lies the pathway to wealth and fulfillment.

Main Concepts	Details
Success	Possession of relevant skills and faculties is essential for success in



Main Concepts	Details
Factors	any business.
Skills vs. Wealth	Having the right skills alone does not guarantee financial success; effective application is crucial.
Career Flexibility	Individuals can develop talents over time and achieve wealth in various fields, especially those aligned with personal passion.
Choosing Profession	It's important to align one's profession with personal interests to foster fulfillment.
Handling Undesirable Work	A positive outlook can transform negative work situations into opportunities for growth.
Approach to Change	Patience and careful reflection are vital; sudden opportunities may warrant swift action, but hasty decisions should be avoided.
Mindset for Success	Acting from certainty, patience, and gratitude connects individuals to a universal mind that facilitates guidance.
Importance of Gratitude	Regularly expressing gratitude reinforces faith and helps align with personal aspirations.
Creative Approach	Maintaining a calm and thoughtful approach is necessary to avoid mistakes and promote steady progress towards goals.
Pathway to Wealth	True wealth and fulfillment arise from the alignment of desire, talent, gratitude, and purposeful action.



Chapter 14 Summary: The Impression of Increase

In Chapter 14 of "The Science of Getting Rich" by Wallace D. Wattles, the author stresses the importance of conveying an impression of increase in every sphere of life, whether in your current vocation or your aspirations. The essence of this chapter revolves around the idea that every individual's actions should be infused with the mindset of enhancing life—not just their own, but also that of others they encounter.

1. The primary principle here is that the pursuit of increase is a universal desire; it is inherent in all nature. Every living being, including humans, is motivated by the need to attain more—be it food, knowledge, wealth, or beauty. This relentless pursuit is not only natural but crucial for survival and growth.
2. Enhancing the lives of others contributes to one's own advancement. Therefore, the way one conducts their business, whether formally or in social interactions, should consistently reflect the idea of giving greater value than what they receive. It is imperative that every transaction and interaction is characterized by the intention of fostering growth and wealth for all parties involved.
3. One must adopt a firm belief in their own path of increase and allow this conviction to influence every action. Acting with internal assurance and



self-respect creates an aura that attracts others. People will be drawn to those who exude confidence and a genuine desire to contribute to their growth.

4. While striving for increase, it is vital to stay clear of selfish motives or the desire for power over others. History has shown the devastating consequences of seeking dominion for personal gratification. True success should be rooted in a collaborative spirit, aimed at the common good rather than individual supremacy.

5. The message concludes with a caution against the temptation of competition. A mindset focused on mastery or domination contradicts the creative spirit essential for true prosperity. Instead, the guiding principle should be one of mutual benefit—seeking prosperity for oneself while simultaneously uplifting others through shared success.

Ultimately, Wattles conveys that maintaining a posture of increase and abiding by the principle of collective growth will lead not only to personal wealth but also to a positive ripple effect on the community and society at large. By embodying these ideals, one can navigate the path to richness through the uplifting of all rather than the conquest of others.

Key Points	Description
Universal Desire for Increase	All living beings, including humans, have an inherent motivation to achieve more in various aspects of life such as food, knowledge, wealth, or beauty.



Key Points	Description
Enhancing Others' Lives	Improving the lives of others contributes to one's own growth; business and interactions should prioritize giving greater value than received.
Conviction in Growth	Believing in one's own path to increase positively influences actions and attracts others, creating a confident and respectful presence.
Avoiding Selfish Motives	Striving for increase should be free from selfishness or the desire for power over others, promoting a spirit of collaboration.
Caution Against Competition	A mindset focused on mastery or domination contradicts the creative spirit necessary for prosperity; prioritize mutual benefit and shared success.
Collective Growth	Adopting a posture of increase and focusing on collective growth leads to personal wealth and positively impacts the community.

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Chapter 15: The Advancing Man

In Chapter 15 of "The Science of Getting Rich" by Wallace D. Wattles, the focus is on the transformative power of the Advancing Man, a concept that applies broadly, whether to professionals like physicians and teachers or wage-earners in various industries. This chapter outlines a series of principles for attaining wealth and success that hinge on personal development, a clear vision, and unwavering purpose.

1. **Universal Application:** Regardless of profession, individuals who enhance the life of others and embody the principles of faith, purpose, and gratitude will attract prosperity. A physician visualizing themselves as a successful healer will draw in numerous patients, illustrating the importance of maintaining a strong mental image of success.
2. **The Role of Clergymen and Educators:** Clergymen who articulate the science of abundant living, rooted in both knowledge and personal example, will grow their congregations. Similarly, teachers who inspire and impart a sense of advancement and purpose will secure stable positions without the fear of job loss.

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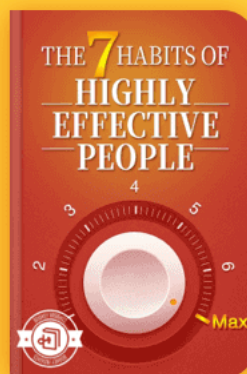
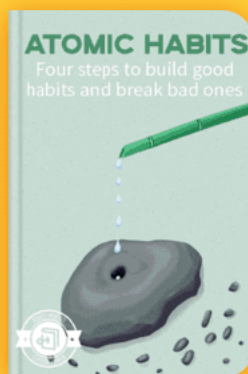
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Best Quotes from The Science Of Getting Rich by Wallace D.Wattles with Page Numbers

Chapter 1 | Quotes from pages 11-13

1. The object of all life is development; and everything that lives has an inalienable right to all the development it is capable of attaining.
2. A man develops in mind, soul, and body by making use of things, and society is so organized that man must have money in order to become the possessor of things.
3. No man can rise to his greatest possible height in talent or soul development unless he has plenty of money.
4. To be really rich does not mean to be satisfied or contented with a little.
5. The desire for riches is really the desire for a richer, fuller, and more abundant life; and that desire is praiseworthy.
6. Success in life is becoming what you want to be; you can become what you want to be only by making use of things.
7. Whatever he can say, no man can be really happy or satisfied unless his body is living fully in every function.
8. Desire is possibility seeking expression, or function seeking performance.
9. It is perfectly right that you should desire to be rich; if you are a normal man or woman you cannot help doing so.
10. You can render to God and humanity no greater service than to make the most of yourself.

Chapter 2 | Quotes from pages 14-17

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1. There is a Science of getting rich, and it is an exact science, like algebra or arithmetic.
2. Once these laws are learned and obeyed by any man, he will get rich with mathematical certainty.
3. Getting rich is not a matter of environment, for, if it were, all the people in certain neighborhoods would become wealthy.
4. Getting rich is the result of doing things in a Certain Way.
5. Any man or woman who learns to do things in this certain way will infallibly get rich.
6. The ability to do things in this certain way is not due solely to the possession of talent.
7. It is evident that they do not get rich because they possess talents and abilities that other men have not, but because they happen to do things in a Certain Way.
8. If getting rich is the result of doing things in a Certain Way, and if like causes always produce like effects, then any man or woman who can do things in that way can become rich.
9. No one is prevented from getting rich by lack of capital.
10. If you have no capital, you can get capital; if you are in the wrong business, you can get into the right business.

Chapter 3 | Quotes from pages 18-21

1. No man is kept poor because opportunity has been taken away from him.
2. There is abundance of opportunity for the man who will go with the tide, instead of



trying to swim against it.

3. If the workers of America chose to do so, they could... establish great department stores and co-operative industries.

4. The working class may become the master class whenever they will begin to do things in a Certain Way.

5. No one is kept in poverty by a shortness in the supply of riches.

6. Nature is an inexhaustible storehouse of riches; the supply will never run short.

7. The universe is made out of it; but it was not all used in making the universe.

8. When all the gold and silver has been dug from the earth, more will be produced from the Formless.

9. It is the natural and inherent impulse of life to seek to live more.

10. You are not kept poor by lack in the supply of riches.

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Chapter 4 | Quotes from pages 22-25

1. THOUGHT is the only power which can produce tangible riches from the Formless Substance.
2. The stuff from which all things are made is a substance which thinks, and a thought of form in this substance produces the form.
3. We live in a thought world, which is part of a thought universe.
4. Man is a thinking center, and can originate thought.
5. Thought, in thinking substance, produces shapes.
6. A thought, in this substance, produces the thing that is imaged by the thought.
7. Every thought held in this substance becomes a form.
8. To think what you want to think is to think TRUTH, regardless of appearances.
9. To look upon the appearances of poverty will produce corresponding forms in your own mind, unless you hold to the truth that there is no poverty; there is only abundance.
10. When we realize this, we lose all doubt and fear, for we know that we can create what we want to create.

Chapter 5 | Quotes from pages 26-29

1. You must get rid of the last vestige of the old idea that there is a Deity whose will it is that you should be poor, or whose purposes may be served by keeping you in poverty.
2. Every living thing must continually seek for the enlargement of its life, because life, in the mere act of living, must increase itself.
3. The desire for riches is simply the capacity for larger life seeking fulfillment; every



desire is the effort of an unexpressed possibility to come into action.

4. It is the desire of God that you should get rich.

5. The universe desires you to have everything you want to have.

6. You can help others more by making the most of yourself than in any other way.

7. You are to become a creator, not a competitor.

8. Never look at the visible supply; look always at the limitless riches in Formless Substance.

9. A thought, in this substance, produces the thing that is imaged by the thought.

10. Man can form things in his thought, and, by impressing his thought upon formless substance, can cause the thing he thinks about to be created.

Chapter 6 | Quotes from pages 30-33

1. You cannot give every man more in cash market value than you take from him, but you can give him more in use value than the cash value of the thing you take from him.

2. Give every man more in use value than you take from him in cash value; then you are adding to the life of the world by every business transaction.

3. You can make your business do for your employees what this book is doing for you.

4. You can certainly have a sewing machine in your house; and it is just as certain that you can have any other thing or things which you want.

5. It is your Father's pleasure to give you the kingdom.

6. The desire you feel for riches is the infinite, seeking to express Himself in you.

7. Your part is to focalize and express the desire to God.

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8. They hold to so much of this erroneous thought that they feel ashamed to ask for wealth.

9. It has been unto him according to his faith, and it is so with you and with all of us.

10. God wants those who can play music to have pianos and every other instrument, and to have the means to cultivate their talents to the fullest extent.

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Chapter 7 | Quotes from pages 34-37

1. The whole process of mental adjustment and atonement can be summed up in one word, gratitude.
2. Many people who order their lives rightly in all other ways are kept in poverty by their lack of gratitude.
3. The nearer we live to the source of wealth, the more wealth we shall receive.
4. The more gratefully we fix our minds on the Supreme when good things come to us, the more good things we will receive.
5. Gratitude will lead your mind out along the ways by which things come; and it will keep you in close harmony with creative thought.
6. There is a Law of Gratitude, and it is absolutely necessary that you should observe the law, if you are to get the results you seek.
7. The grateful outreaching of your mind in thankful praise to the Supreme is a liberation or expenditure of force; it cannot fail to reach that to which it addressed.
8. You cannot exercise much power without gratitude; for it is gratitude that keeps you connected with Power.
9. To permit your mind to dwell upon the inferior is to become inferior and to surround yourself with inferior things.
10. The Creative Power within us makes us into the image of that to which we give our attention.

Chapter 8 | Quotes from pages 38-40

1. You must form a clear and definite mental picture of what you want.

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2. You can never get rich...by sending out unformed longings and vague desires.
3. You must keep your face toward it all the time.
4. You must know what you want, and want it badly enough so that it will stay in your thoughts.
5. The more clear and definite you make your picture...the stronger your desire will be.
6. Behind your clear vision must be the purpose to realize it; to bring it out in tangible expression.
7. Live in the new house, mentally, until it takes form around you physically.
8. The man who can sincerely thank God for the things which as yet he owns only in imagination, has real faith.
9. You do not make this impression by repeating strings of words; you make it by holding the vision with unshakable PURPOSE to attain it.
10. Think and speak of all the things you have asked for in terms of actual present ownership.

Chapter 9 | Quotes from pages 41-45

1. You do not try to apply your will power to anything outside of yourself.
2. The science of getting rich does not require you to apply power or force to any other person, in any way whatsoever.
3. Substance is friendly to you, and is more anxious to give you what you want than you are to get it.
4. To get rich, you need only to use your will power upon yourself.



5. Do not try to project your will, or your thoughts, or your mind out into space, to 'act' on things or people.
6. The more steady and continuous your faith and purpose, the more rapidly you will get rich.
7. Every hour in which your soul is possessed by unbelief sets a current away from you in the whole domain of intelligent Substance.
8. Things are not brought into being by thinking about their opposites.
9. Charity only sends them a loaf of bread to keep them alive in their wretchedness, or gives them an entertainment to make them forget for an hour or two; but inspiration will cause them to rise out of their misery.
10. Use your will power to keep your mind OFF the subject of poverty, and to keep it fixed with faith and purpose ON the vision of what you want.

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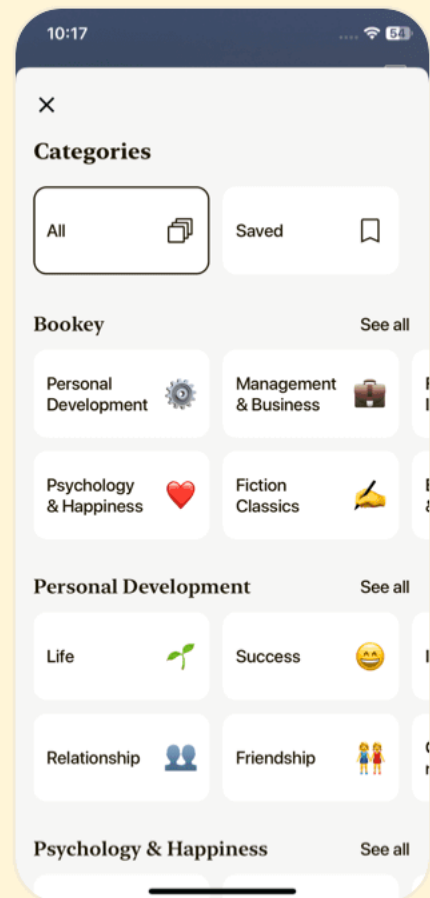
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Chapter 10 | Quotes from pages 46-49

1. Let the dead bury their dead.
2. Put poverty and all things that pertain to poverty completely behind you.
3. The world is not going to the devil; it is going to God.
4. Think of the riches the world is coming into, instead of the poverty it is growing out of.
5. You should interest yourself in the world's becoming rich.
6. To become really rich is the noblest aim you can have in life.
7. All that is possible in the way of greatness and soul unfoldment comes by way of getting rich.
8. The very best thing you can do for the whole world is to make the most of yourself.
9. You can serve God and man in no more effective way than by getting rich.
10. A thought, in this substance, produces the thing that is imaged by the thought.

Chapter 11 | Quotes from pages 50-54

1. Thought is the creative power, or the impelling force which causes the creative power to act.
2. You must not only think, but your personal action must supplement your thought.
3. By thought, the thing you want is brought to you; by action you receive it.
4. Your thought makes all things, animate and inanimate, work to bring you what you want.
5. Whatever your action is to be, it is evident that you must act NOW.
6. There is never any time but now, and there never will be any time but now.



7. Do not bother as to whether yesterday's work was well done or ill done; do to-day's work well.
8. Hold the vision of yourself in the right business, with the purpose to get into it, and the faith that you will get into it.
9. You can so act upon the environment in which you are now, as to cause yourself to be transferred to a better environment.
10. A thought, in this substance, Produces the thing that is imaged by the thought.

Chapter 12 | Quotes from pages 55-58

1. You must use your thought as directed in previous chapters, and begin to do what you can do where you are; and you must do ALL that you can do where you are.
2. You can advance only by being larger than your present place; and no man is larger than his present place who leaves undone any of the work pertaining to that place.
3. The progress of the world is retarded only by those who do not fill the places they are holding.
4. Every day is either a successful day or a day of failure; and it is the successful days which get you what you want.
5. If there is something that may be done today, and you do not do it, you have failed in so far as that thing is concerned.
6. It is really not the number of things you do, but the EFFICIENCY of each separate action that counts.
7. Every act is, in itself, either a success or a failure.
8. You will see that it is a self-evident proposition that if you do not do any inefficient



acts, and if you do a sufficient number of efficient acts, you will become rich.

9. Every action is either strong or weak; and when every one is strong, you are acting in the Certain Way which will make you rich.

10. Do, every day, ALL that you can do that day, and do each act in an efficient manner.

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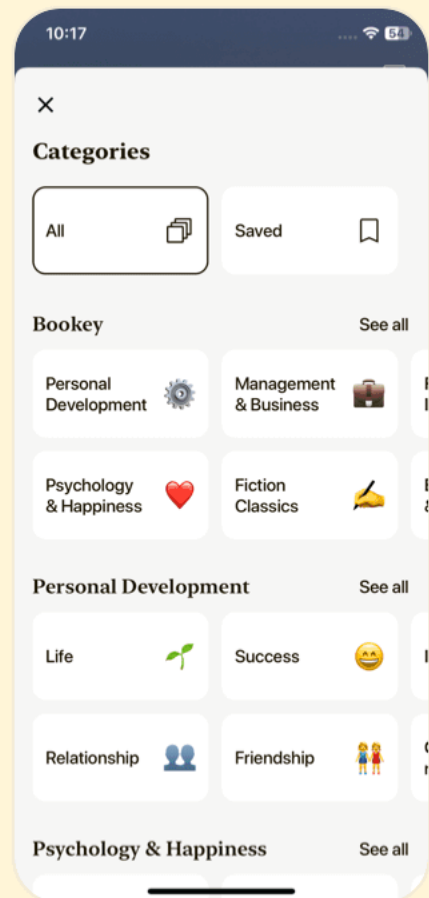
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Chapter 13 | Quotes from pages 59-61

1. "You can get rich in ANY business, for if you have not the right talent for you can develop that talent."
2. "Desire is a manifestation of power."
3. "Doing what you want to do is life; and there is no real satisfaction in living if we are compelled to be forever doing something which we do not like to do."
4. "The desire to do it is proof that you have within you the power which can do it."
5. "You can do what you want to do, and it is your right and privilege to follow the business or avocation which will be most congenial and pleasant."
6. "If you feel that you are not in the right vocation, do not act too hastily in trying to get into another one."
7. "There is plenty of time. When you are in doubt, wait."
8. "A day or two spent in contemplating the vision of what you want, and in earnest thanksgiving that you are getting it, will bring your mind into such close relationship with the Supreme that you will make no mistake when you do act."
9. "The exercise of GRATITUDE will never fail to strengthen your faith and renew your purpose."
10. "Go as fast as you can, but never hurry."

Chapter 14 | Quotes from pages 62-64

1. Increase is what all men and all women are seeking; it is the urge of the Formless Intelligence within them, seeking fuller expression.
2. The desire for increase is inherent in all nature; it is the fundamental impulse of the



universe.

3. Every living thing is under this necessity for continuous advancement; where increase of life ceases, dissolution and death set in at once.

4. The normal desire for increased wealth is not an evil or a reprehensible thing; it is simply the desire for more abundant life.

5. In following the Certain Way as described in the foregoing pages, you are getting continuous increase for yourself, and you are giving it to all with whom you deal.

6. Convey the impression of advancement with everything you do, so that all people shall receive the impression that you are an Advancing Man, and that you advance all who deal with you.

7. Feel that you are getting rich, and that in so doing you are making others rich, and conferring benefits on all.

8. Simply feel the faith, and let it work out in every transaction; let every act and tone and look express the quiet assurance that you are getting rich; that you are already rich.

9. People will go where they are given increase; and the Supreme, which desires increase in all, will move toward you.

10. What I want for myself, I want for everybody.

Chapter 15 | Quotes from pages 65-71

1. No matter whether you are a physician, a teacher, or a clergyman, if you can give increase of life to others and make them sensible of the fact, they will be attracted to you, and you will get rich.

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2. The combined mental and personal action I have described is infallible; it cannot fail.
3. Every man and woman who follows these instructions steadily, perseveringly, and to the letter, will get rich.
4. Do not feel that you have no chance to get rich because you are working where there is no visible opportunity for advancement.
5. The man who is certain to advance is the one who is too big for his place, and who has a clear concept of what he wants to be.
6. There is a Power which never fails to present opportunity to the Advancing Man who is moving in obedience to law.
7. When you enter upon the creative plane of thought you will rise above all these things and become a citizen of another kingdom.
8. No possible combination of circumstances can defeat a man or woman who is proceeding to get rich along strictly scientific lines.
9. Always speak in terms of advancement; to do otherwise is to deny your faith, and to deny your faith is to lose it.
10. The same source of Ability which enabled the untaught Lincoln to do the greatest work in government ever accomplished by a single man is open to you.





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The Science Of Getting Rich Discussion Questions

Chapter 1 | The Right To Be Rich | Q&A

1.Question:

What is the main assertion made by Wallace D. Wattles in Chapter 1 regarding wealth and richness?

Wattles asserts that to live a complete and successful life, one must be rich. He argues that wealth is essential for the development of a person's talent and soul, as it enables individuals to have access to various resources and experiences necessary for personal growth. He emphasizes that a person's right to life includes having the means to achieve their fullest potential, which inherently includes the right to be rich.

2.Question:

How does Wattles define 'richness', and why is it significant in his philosophy?

Wattles defines richness not as mere financial wealth or material possession but as the ability and means to fully enjoy life and express one's capabilities. He believes that being truly rich means having enough resources to satisfy one's needs and desires across physical, mental, and spiritual domains. This holistic view of wealth is significant because it frames the pursuit of riches not as a selfish endeavor but as a natural and necessary aspiration for personal development and fulfillment.

3.Question:

What are the three motives for living that Wattles identifies, and how do they relate to the pursuit of wealth?

Wattles identifies three motives for living: for the body, for the mind, and for the soul.

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He states that no single one of these motives is superior to the others; all are equally important for a balanced life. Wealth allows individuals to meet the needs of their body through comfort and sustenance, enrich their minds through education and intellectual pursuits, and fulfill their souls through love and the ability to give. Therefore, the accumulation of wealth is crucial for satisfying all three aspects of a person's life.

4.Question:

What does Wattles mean by the concept of 'unexpressed possibility' and its relation to wealth?

Wattles discusses 'unexpressed possibility' as the potential within each individual to fully manifest their capabilities and desires. He suggests that when individuals cannot express their desires due to financial constraints, it leads to dissatisfaction and an incomplete life. The ability to acquire wealth removes these constraints, allowing individuals to pursue their passions and realize their potential. Thus, wealth serves as a vehicle for self-expression and fulfillment.

5.Question:

What moral standpoint does Wattles take regarding the desire for riches?

Wattles embraces the desire for riches as a fundamentally positive and natural inclination. He contends that wanting to be rich is not sinful, but rather an important aspect of human nature, reflecting a desire for a richer, fuller life. He argues that neglecting the pursuit of wealth is a dereliction of duty to oneself and society, as achieving personal wealth enables individuals



to provide greater service to others and contribute positively to humanity.

Chapter 2 | There is A Science of Getting Rich | Q&A

1.Question:

What is the central premise of Chapter 2 of 'The Science of Getting Rich'?

The central premise of Chapter 2 is that getting rich is a science governed by specific laws, much like mathematics. The chapter emphasizes that there is a 'Certain Way' of doing things that leads to wealth. Anyone who learns and adheres to these laws will achieve financial success, regardless of their natural talent, environment, or business choice.

2.Question:

How does Wallace D. Wattles differentiate between environmental factors and the mindset or actions of individuals in achieving wealth?

Wattles asserts that wealth is not primarily determined by one's environment. If it were, we would see entire neighborhoods or states uniformly wealthy or poor based on their surroundings, which is not the case. Wealthy individuals can exist alongside those who are not, often in identical circumstances. He suggests that the difference lies in the actions taken—those who perform actions in the 'Certain Way' will become rich, while those who do not will remain poor.

3.Question:

What role does talent play in getting rich according to Wattles in this chapter?

Wattles claims that talent is not a determining factor in financial success. He explains that many talented individuals remain poor, while others with little talent can achieve

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wealth. The chapter states that getting rich depends on actions taken in the 'Certain Way' rather than on inherent abilities or talents, implying that even an average person can become wealthy if they follow the right approach.

4.Question:

What does Wattles say about the relationship between saving money and getting rich?

Wattles points out that getting rich is not about saving money or practicing thriftiness. He notes that many miserly individuals remain poor, while those who spend freely can accumulate wealth. This argument illustrates that the act of saving money doesn't equate to wealth; rather, it is about adopting the right mindset and actions that lead to financial success.

5.Question:

How can someone start from a position of poverty and still achieve wealth according to Chapter 2?

Wattles emphasizes that anyone can start from a position of poverty and become wealthy by beginning to do things in the 'Certain Way.' This means taking consistent actions that align with the laws of wealth acquisition, regardless of one's current financial status. He assures that even a person deeply in debt or lacking resources can develop capital and achieve wealth by understanding and implementing the principles outlined in the book.

Chapter 3 | Is Opportunity Monopolized | Q&A

1.Question:

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What is the main premise of Chapter 3 regarding opportunity and wealth?

The main premise in Chapter 3 is that opportunity is not monopolized by any individual or group, and that no one is kept poor due to a lack of resources or opportunities. The chapter argues that even in monopolized fields, there are alternative opportunities available, and that individuals can accumulate wealth by shifting their focus to new industries or avenues, rather than competing within saturated markets.

2.Question:

How does the chapter suggest individuals can capitalise on available opportunities?

The chapter suggests that individuals can capitalize on available opportunities by acting and thinking in a 'Certain Way.' This refers to a mindset and approach that embraces the current trends in society, recognizing where the momentum of opportunity lies. For example, it discusses how factory workers can transition to becoming producers in agriculture, or how individuals can establish cooperative industries by following successful examples from other countries.

3.Question:

What role does the concept of Formless Substance play in the author's argument?

The concept of Formless Substance is central to the author's argument that the supply of wealth and resources is infinite. Wattles posits that everything in the universe is derived from this Original Substance, and that it is



constantly producing new forms to fulfill the needs of humanity. The idea emphasizes that individuals are not limited by external shortages but can tap into this inexhaustible source by aligning their actions and thoughts with the principles of abundance.

4.Question:

What is the significance of societal evolution in relation to opportunities, as mentioned in the chapter?

The chapter indicates that opportunities set forth in society shift according to the stage of social evolution. Wattles emphasizes that as society progresses, different industries and professions become more prominent, and it is crucial for individuals to identify and adapt to these changes in order to find success. He highlights that currently, opportunities are flourishing particularly in agriculture and related sectors, advising individuals to align their efforts with these trends instead of resisting them.

5.Question:

In what way does the chapter address the relationship between wealth and class struggle?

The chapter addresses the relationship between wealth and class struggle by asserting that the working class is not inherently deprived of opportunity due to oppression from the owning class. Instead, it argues that the working class remains in poverty due to a lack of proper understanding and action towards wealth creation. Wattles advocates for the empowerment of the working class to organize cooperatively, leverage available opportunities, and adopt



the principles of wealth accumulation, thus breaking free from poverty.

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Chapter 4 | The First Principle in The Science of Getting Rich | Q&A

1.Question:

What is the main thesis of Chapter 4 in 'The Science of Getting Rich'?

The main thesis of Chapter 4 is the assertion that thought is the fundamental power that can transform formless substance into tangible riches. This chapter emphasizes that everything in our world is a manifestation of thought and that by aligning one's thoughts with the fundamental principles of the universe, individuals can create and attract wealth and abundance. It discusses the relationship between thought, form, and the original formless substance that constitutes all reality.

2.Question:

How does the chapter describe the relationship between thought and the creation of material wealth?

The chapter describes that thoughts held in the formless substance will manifest as physical forms or material wealth. It asserts that the universe is a 'thought world,' where every form and process is initiated by thought. Therefore, a person can generate specific outcomes, such as wealth, by holding a clear and purposeful thought about what they wish to create. It posits that original thought leads to original forms; thus, by maintaining the right mindset, individuals can bring their visions to fruition.

3.Question:

What are the three fundamental propositions mentioned in the chapter regarding original substance?

The three fundamental propositions outlined in the chapter are: 1) There is one original

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formless substance from which all things are made, encompassing all forms of nature.

- 2) Thoughts held in this substance produce the corresponding forms of those thoughts.
- 3) A person can form things in their mind, and by impressing their thoughts upon this formless substance, they can cause their thoughts to manifest in the physical realm.

These propositions lay the groundwork for understanding how thoughts can influence and shape reality.

4.Question:

What challenges do people face when trying to think positively and create wealth, according to the chapter?

According to the chapter, people face significant challenges when attempting to think positively and align their thoughts with the creation of wealth. The primary challenge is the difficulty of maintaining a consistent and focused thought that reflects truth rather than appearances. The chapter states that it is easy to be swayed by appearances of poverty or illness, which can cloud one's ability to hold onto positive affirmations of wealth and health. Sustained and consecutive thought is labor-intensive, and many people shy away from this mental effort.

5.Question:

What advice does the chapter give for developing the ability to think in a certain way that leads to wealth creation?

The chapter advises that in order to enrich oneself, one must cultivate the ability to think positively and truthfully, irrespective of external appearances. It stresses the importance of focusing solely on the belief that



there is a thinking substance, and that thoughts manifest into reality. Readers are urged to ingratiate these beliefs into their daily thoughts, dismissing any doubts or conflicting teachings from external sources. Regular meditation on these concepts and expressing strong faith in the principles outlined is recommended to solidify the mindset necessary for attracting wealth.

Chapter 5 | Increasing Life | Q&A

1.Question:

What is the main idea of Chapter 5 in 'The Science of Getting Rich'?

The main idea of Chapter 5 is that the desire for wealth and abundance is a natural and inherent urge of life, as everything in existence is driven towards growth and increase. Wattles emphasizes that individuals should eliminate the outdated notion that poverty is divinely ordained or that sacrificing oneself for others is the path to spiritual or material fulfillment. Instead, he advocates for the pursuit of wealth as a means to fully express one's potential and contributions to the world, asserting that wealth creation should be viewed as a collaborative process benefiting both the individual and society.

2.Question:

How does Wattles define the relationship between wealth and life's purpose?

Wattles defines the relationship between wealth and life's purpose as intrinsically linked. He asserts that the desire for riches is fundamentally the desire for a fuller expression of one's life and capabilities. According to him, accumulating wealth enables individuals to expand their experiences, enhance their contribution to society, and perform their functions fully—physically, mentally, and spiritually. He argues that



seeking wealth should not be seen as selfishness, but rather as a means of realizing one's potential and enabling others to thrive as well.

3.Question:

What does Wattles mean by saying, "You are to become a creator, not a competitor"?

When Wattles states, "You are to become a creator, not a competitor," he is emphasizing the importance of a mindset focused on innovation and creation rather than on competing for existing resources. He believes that the mindset of competition limits one's potential and leads to a scarcity mentality.

Instead, he encourages readers to shift their focus to generating new ideas, opportunities, and wealth through the creative process. This entails understanding that wealth can be created from the formless substance of the universe rather than just redistributing what already exists.

4.Question:

How does the concept of 'Intelligent Substance' relate to the pursuit of riches?

The concept of 'Intelligent Substance' in Wattles' philosophy refers to the universal source from which all things are made and that pervades the universe. This substance is characterized by an inherent desire for growth and expansion. Wattles argues that by connecting with this Intelligent Substance through constructive thoughts and intentions, individuals can manifest their desires, including wealth. This means that the pursuit of riches is part of a larger process of creation, where thoughts and desires align with



the universal principles of increase and abundance, leading to the realization of material wealth.

5.Question:

What is the significance of eliminating competition in the process of acquiring wealth according to Wattles?

According to Wattles, eliminating competition in the process of acquiring wealth is crucial for achieving true abundance and prosperity. He contends that a competitive mindset fosters fear, anxiety, and limitations, which can obstruct the flow of creativity and prevent individuals from realizing their full potential. By moving away from competition and embracing a mindset of creation, individuals can tap into the infinite possibilities available through Intelligent Substance. Wattles suggests that by focusing on nurturing one's unique contributions rather than trying to take from others, individuals can achieve wealth sustainably and enrich society as a whole.

Chapter 6 | How Riches Come to You | Q&A

1.Question:

What does Wattles mean by stating that one does not need to drive "sharp bargains"?

Wattles emphasizes that in order to achieve true wealth, one should not engage in unfair or deceptive business practices. Instead of trying to extract the maximum value from others at the expense of their needs, one should focus on providing more use value than cash value in any transaction. This means that by ensuring that others are benefited

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through their dealings, a person will create a positive and enriching environment for both parties involved.

2.Question:

How is the concept of 'use value' differentiated from 'cash value' in Wattles' philosophy?

Wattles illustrates that use value refers to the practical benefits and contributions a product or service provides to an individual, whereas cash value is the monetary worth of the item. He suggests that while an item may not always hold equal cash value, its use—like a sewing machine or a gun—can significantly enhance someone's life, leading to greater prosperity. Therefore, in his view, true wealth creation comes from offering more value through use than what is exchanged in cash.

3.Question:

What is the significance of the 'Certain Way' that Wattles mentions, and how does it relate to achieving desires?

The 'Certain Way' refers to a mindset and method of approaching life that involves clarity of purpose, unwavering faith, and a proactive stance toward manifesting one's desires. Wattles asserts that by holding a clear, positive mental image of what one wants—while confidently anticipating its arrival—individuals can influence the 'Thinking Substance' to bring their desires to fruition. This concept highlights the importance of maintaining confidence and clarity to attract abundance, suggesting that desire aligns with a universal intention for life and prosperity.

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How does Wattles address the common belief that poverty and self-sacrifice are virtuous?

Wattles challenges the notion that poverty is a moral virtue by arguing that belief in scarcity limits one's ability to achieve wealth. He describes how some people feel ashamed to desire wealth, thinking that humility and sacrifice are aligned with spiritual virtue. Instead, he posits that the desire for riches is a natural and divine urge, serving the purpose of enabling individuals to express themselves fully and enhance the lives of others as well. Thus, he encourages individuals to overcome these limiting beliefs and to recognize their right to abundance.

5.Question:

What example does Wattles provide to illustrate the journey from modest requests to greater ambitions?

Wattles recounts the story of a poor student who initially hesitated to ask for more than a couple of modest possessions, like a rug and a stove. After successfully obtaining these items, he realized he had underestimated his desires and potential. This realization prompted him to envision a larger, ideal home. By holding this mental picture firmly and taking steps toward his goals, he eventually acquired the house and is now making further improvements. This narrative illustrates that as one's faith and ambitions grow, so too can their capacity for achieving greater wealth and fulfillment.





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Chapter 7 | Gratitude | Q&A

1.Question:

What is the primary importance of gratitude in the context of getting rich according to Wallace D. Wattles?

Gratitude is deemed essential because it establishes a harmonious relationship between an individual and the Formless Substance, which is the source of all wealth. Wattles emphasizes that expressing gratitude aligns the mind with intelligent creative forces, which in turn facilitates the flow of good things into one's life. A lack of gratitude, even among those who may otherwise have their lives in order, could result in a disconnect from this Source, leading to poverty.

2.Question:

How does Wattles define the 'Law of Gratitude'?

The Law of Gratitude, as articulated by Wattles, relates to the principle that action and reaction are always equal and opposite. This means that when a person expresses gratitude, this mental outreach liberates or expends force that cannot fail to reach the Source. The response from this Source is instantaneous and proportional to the gratitude expressed. Thus, a constant and strong attitude of gratitude will lead to a continuous and strong flow of blessings coming toward the individual.

3.Question:

What role does gratitude play in shaping one's mindset and therefore one's life, according to Wattles?

Gratitude plays a pivotal role in shaping an individual's mindset by keeping the focus

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on positive aspects of life, which fosters a higher quality of thoughts and expectations. Wattles asserts that a grateful mind is fixed on the best possibilities, leading to personal growth and a better environment. Conversely, dwelling on dissatisfaction and inferior conditions can lead to negative outcomes, as the thoughts will manifest as reality. Gratitude cultivates a strong sense of faith, which is essential for receiving wealth through creative efforts.

4.Question:

What instructions does Wattles provide regarding the practice of gratitude?

Wattles instructs individuals to cultivate a consistent habit of gratitude for every good thing that comes into their lives. This includes being thankful for all circumstances that contribute to personal advancement, no matter how small or seemingly unimportant. He encourages not to focus on the negative actions of others or societal ills, but rather to recognize the opportunities they provide. Such a mindset fosters a connection to the good in everything and aligns one's vibrational energy to attract more wealth.

5.Question:

In what ways does Wattles suggest that a lack of gratitude can impact one's ability to achieve wealth?

Wattles suggests that a lack of gratitude leads to dissatisfaction and a negative focus, which hinders one's progress toward achieving wealth. When individuals allow discontent to guide their thoughts, they begin to manifest poor and inferior conditions in their lives—undermining their chances of



attracting wealth. Furthermore, dissatisfaction breeds a mindset of limitation, leading to the belief that resources are scarce, which is detrimental to the creative process necessary for getting rich.

Chapter 8 | Thinking in the Certain Way | Q&A

1.Question:

What is the initial step toward getting rich, according to Chapter 8?

The initial step toward getting rich, as described in Chapter 8, is to form a clear and definite mental picture of what one wants. The chapter emphasizes that in order to transmit an idea effectively, one must first have a clear concept of that idea themselves. Vague and misty desires will not suffice; instead, a coherent and specific picture must be created and held in one's mind.

2.Question:

Why is it important to have a strong desire for riches, according to the chapter?

A strong desire for riches is crucial because it must be compelling enough to overcome mental laziness and the comfort of ease. Without this strong desire, it will be difficult to maintain focus on the image of what one wants, and thus, the instructions in the book will be hard to execute. The desire should be powerful enough to keep one's thoughts directed towards the intended purpose, similar to how a magnetic pole directs a compass needle.

3.Question:

What role does faith play in the process of getting rich in Wallace Wattles' view?

Faith plays an integral role in the process of getting rich as expressed in Chapter 8.

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After forming a clear mental picture of what one desires, it is essential to have unwavering faith that this vision is already on its way to realization. This faith gives strength to the purpose behind the mental image and helps individuals to act as if they already possess what they seek. Wattles emphasizes confidence in the process of manifesting one's desires and living as though the items are currently owned.

4.Question:

How should one approach the act of visualization and imagining what they want?

One should approach visualization with clarity, making the mental picture as detailed and definite as possible. Keeping this vision in mind should be a continuous practice, akin to a sailor maintaining focus on their destination. Moreover, it is implied that this visualization should not be a passive daydream; instead, one must embody a Mental Attitude of Ownership and fully enjoy the imagined possessions, thereby reinforcing the belief that they are indeed attainable.

5.Question:

What does Wattles mean by the statement, 'prayer without ceasing'?

In the context of Chapter 8, 'prayer without ceasing' refers to maintaining a steady focus on one's vision with unshakeable purpose and faith, rather than engaging in occasional verbal prayers. This means consistently embodying the mindset of already owning and experiencing the desired outcomes in one's life. Wattles underlines that it is this continual mental affirmation and ownership that impresses upon the Formless Substance, leading to their



eventual manifestation into reality.

Chapter 9 | How to Use the Will | Q&A

1.Question:

What is the main principle of how to use willpower according to Wallace D. Wattles in Chapter 9 of 'The Science of Getting Rich'?

Wattles emphasizes that willpower should not be applied to manipulate or coerce others but should be directed inward to ensure self-discipline and focus. The legitimate use of will is to compel oneself to think and act in a 'certain way' that is aligned with one's goals of wealth creation. Instead of projecting will onto others or external forces, individuals should use their will to maintain their own thoughts and actions positively.

2.Question:

Why is it considered wrong to apply willpower to others according to this chapter?

Applying willpower to others, whether for their supposed benefit or to gain something for oneself, is considered wrong by Wattles because it is akin to coercion—whether mental or physical. He argues that true wealth should not be pursued through force or manipulation, as such tactics ultimately lead to failure. Instead, respect for the autonomy and well-being of others must be maintained, focusing solely on one's own thoughts and actions to create the desired reality.

3.Question:

How does Wattles suggest one should think about poverty and wealth?

Wattles insists that to become wealthy, one should not focus or study poverty. He argues that thinking about poverty perpetuates its existence and keeps individuals from

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attracting wealth. Instead, one should concentrate on creating a mental image of wealth and success, which will set in motion the forces needed to achieve financial goals. He underscores that knowledge and contemplation of poverty do not solve it; rather, the focus should be on abundance and success to inspire both oneself and others.

4.Question:

What role does faith and purpose play in the process of getting rich, according to Wattles?

Faith and purpose are crucial in the process of getting rich. Wattles explains that holding a strong, positive mental image of one's desires with unwavering faith will generate positive impressions upon the 'Formless Substance' and attract the resources needed for wealth acquisition. On the other hand, doubt and negativity work against this process. Consistent faith and a clear purpose are therefore essential to manifest desired outcomes quickly.

5.Question:

How does Wattles propose that one can help the poor, as discussed in this chapter?

Wattles argues that the best way to help the poor is not through charity but by demonstrating and teaching them how to become rich through creation rather than competition. He states that true assistance comes from inspiring the poor to change their mindset about wealth and success, rather than simply providing material aid. By achieving personal wealth and becoming a successful example, one can encourage others to pursue their own financial



independence and creativity.

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Chapter 10 | Further Use of the Will | Q&A

1.Question:

What does Wattles emphasize about the mindset needed to attain wealth?

Wattles emphasizes the importance of retaining a positive and clear vision of wealth. He advises against dwelling on past financial troubles, negative circumstances, or any form of poverty, whether real or imagined. This involves entirely ignoring opposing mental pictures of poverty and focusing exclusively on the wealth that one wishes to achieve. By doing so, individuals align themselves mentally with wealth and success, facilitating personal growth and prosperity.

2.Question:

How does Wattles differentiate between competitive and creative methods of getting rich?

Wattles distinguishes between competitive and creative methods by explaining that the competitive approach focuses on struggle and power over others, often leading to a materialistic mindset that is disconnected from spiritual and moral considerations. In contrast, the creative method involves an abundance mindset where individuals focus on the potential for growth and contribution, achieving wealth through positive intellectual engagement rather than competition. This shift in approach is essential to unlocking moral and spiritual greatness alongside material success.

3.Question:

Why does Wattles caution against engaging with religious pessimism or occult studies?

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Wattles cautions against engaging with religious texts that promote a pessimistic view of the world, such as predictions of impending doom, because these beliefs can create mental barriers to wealth. He also advises against diving into occult studies or speculative theories, suggesting that they can cause confusion and disrupt one's mental focus on wealth creation. Instead, Wattles advocates for concentrating on practical principles and ideas that directly support the goal of attaining riches.

4.Question:

What role does mental imagery play in the process of becoming wealthy according to Wattles?

Mental imagery plays a crucial role in Wattles' philosophy. He insists that individuals must create a clear mental picture of what they wish to achieve in terms of wealth and constantly hold this image in their thoughts. This mental visualization must be accompanied by a fixed purpose and unwavering faith that they will achieve their goals. By maintaining this focus and living in a certain way, they impress their thoughts upon the formless substance from which wealth is created.

5.Question:

What is Wattles' ultimate assertion about getting rich and its impact on oneself and the world?

Wattles ultimately asserts that the pursuit of getting rich is not only a noble goal but also essential for individual fulfillment and societal contribution. He posits that through the process of becoming wealthy, individuals can serve God and humanity more effectively. This is because financial freedom



allows for enhanced health, moral and spiritual growth, and the ability to create a positive influence in the world. By becoming rich through creative thought and action, one can help inspire others, thus promoting a collective advancement towards wealth.

Chapter 11 | Acting in the Certain Way | Q&A

1.Question:

What is the primary message in Chapter 11 of 'The Science of Getting Rich' regarding thought and action?

The chapter emphasizes that while thought is a powerful creative force, it must be coupled with personal action to achieve wealth. Merely thinking about riches is insufficient; one must actively engage in productive actions that align with their goals. This combination of a clear mental image of desire and corresponding actions is what enables individuals to manifest their intentions into reality.

2.Question:

Why does Wattles argue that personal action is necessary alongside thought?

Wattles contends that thought alone cannot bring about riches without personal involvement. He illustrates that while thought can direct creative forces, tangible actions are necessary to bring opportunities into one's life. For instance, riches or resources must be mined, cultivated, or purchased by others, and by acting in the present to engage with the right people or circumstances, one can be ready to receive what their thoughts have attracted.

3.Question:

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How does Wattles suggest one should approach their current circumstances if they feel misplaced or dissatisfied?

Wattles advises individuals not to wait for the perfect conditions or opportunities to present themselves but rather to utilize their current circumstances as a springboard for improvement. He encourages holding onto a vision of success while actively engaging in their present situation to shape their future. This proactive mindset allows for leveraging current resources and relationships to transition toward a more desirable path.

4.Question:

What mental state does Wattles indicate is essential for successful action?

Wattles emphasizes the importance of a clear mental vision combined with unwavering faith and purpose. He suggests that individuals should maintain a committed focus on their desires without letting doubts or distractions interfere. This mental state aligns their thoughts with their actions, ensuring that when opportunities arise, they are prepared to act on them effectively.

5.Question:

What does Wattles mean by acting 'in a Certain Way' as mentioned in the chapter?

Acting 'in a Certain Way' refers to the specific approach of harmonizing thought with purposeful action. This entails forming a clear vision of what one wants, consistently nurturing the belief that it can be achieved, and taking immediate, decisive actions that align with that vision. It means fully



engaging with the present and utilizing current opportunities to advance toward one's goals, rather than becoming inactive or complacent.

Chapter 12 | Efficient Action | Q&A

1.Question:

What is the primary principle of 'Efficient Action' as described in Chapter 12?

The principle of 'Efficient Action' states that in order to achieve success and accumulate wealth, a person must take action that fills their current position completely. This means doing all that can be done in their present context without leaving any duties undone. To advance in life, one must show growth and efficiency in their current role instead of being a burden on society. The chapter emphasizes that every small act counts, and neglecting even trivial tasks can hinder one's progress toward wealth and success.

2.Question:

How does Chapter 12 define the relationship between action and success?

Chapter 12 defines the relationship between action and success in terms of efficiency. It asserts that not just taking action, but taking efficient action is critical to achieving success. Each action must be effective in itself, and if one engages in too many inefficient acts, it leads to failure. Conversely, making each act a success contributes to cumulative progress toward greater achievements, thus facilitating the acquisition of wealth. Therefore, success is both about the quantity and the quality of actions taken.

3.Question:

What advice does the chapter offer regarding the management of tasks and

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actions?

The chapter advises against overworking and attempting to do too much too quickly. Instead, it emphasizes the importance of focusing on the efficiency of each action rather than the sheer number of actions performed. It suggests that a balanced approach, where one takes the time to ensure that each action is infused with purpose and strength, is far more beneficial. Effective time management involves properly preparing and visualizing what one wants to achieve, which can greatly augment the effectiveness of daily actions.

4.Question:

How does the chapter suggest one should visualize their goals to enhance efficiency?

The chapter suggests that individuals should spend their leisure time contemplating and visualizing the details of their goals. This mental rehearsal and focus on one's vision allow the individual to internalize their desires to the point where it influences their actions during working hours. By having a clear and vividly imagined picture of what one wishes to achieve, a person can call forth their strongest energies toward those tasks, ensuring that each action taken is effective and aligned with their ultimate goals.

5.Question:

What ultimate effect does engaging in efficient actions daily have, according to the chapter?

According to the chapter, engaging in efficient actions daily creates a



cumulative effect leading to wealth and success. As individuals consistently perform efficient acts, they open the door to further successes, accelerating their journey toward their goals. This consistent, purpose-driven efficiency transforms daily actions into stepping stones that attract more opportunities and resources, thereby fulfilling the inherent desire for growth and a larger life.

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Chapter 13 | Getting into the Right Business | Q&A

1.Question:

What is the main thesis of Chapter 13 in 'The Science of Getting Rich' regarding success in business?

The main thesis of Chapter 13 is that success in any business is dependent on possessing the necessary faculties and skills, but merely having the right tools or talents does not guarantee wealth. The chapter emphasizes that while it is easier to succeed in a vocation aligned with one's natural strengths, it is still possible to thrive in any field by developing the required skills. Ultimately, success is not just about talent but also about following one's passions and desires, which are seen as manifestations of one's inherent power.

2.Question:

How does Wallace D. Wattles differentiate between skills and the way they are applied in business?

Wattles establishes that various faculties, such as musical or mechanical skills, serve as tools for achieving success. He argues that possessing good tools is crucial, but using them effectively is equally important. Just as two carpenters can use the same equipment to produce vastly different results based on their knowledge and skill level, individuals must know how to apply their mental faculties in the right way to succeed. Therefore, having developed abilities alone is not sufficient; one must also use them correctly and thoughtfully.

3.Question:

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What role does desire play in the pursuit of wealth as outlined in this chapter?

Desire is depicted as a crucial factor in achieving wealth. Wattles posits that a strong desire for a particular goal indicates the presence of the power necessary to achieve it. He asserts that where there is no desire, there is no potential or power to act, while a strong desire is a clear sign that one has the capability to pursue that goal. This desire should be nurtured and directed towards developing one's skills and pursuing the work one loves, as doing so leads to true satisfaction and fulfillment.

4.Question:

What caution does Wattles give regarding changes in vocation or business?

Wattles advises against hasty decisions when it comes to changing one's business or vocation. He suggests that instead of rushing into a new environment, individuals should focus on personal growth and development. If one feels stuck in an undesirable business, patience is key; one should not fear sudden changes when opportunities arise but should approach such decisions thoughtfully and after careful consideration. Maintaining steady faith and purpose, along with a contemplative attitude, helps individuals navigate their path without falling into the trap of doubt or competition.

5.Question:

How does the practice of gratitude influence one's journey toward success according to Wattles?

Gratitude is highlighted as a powerful tool in achieving one's goals. Wattles



explains that practicing gratitude can strengthen faith and renew one's purpose, helping individuals stay connected with the 'All Mind,' or universal intelligence. By spending time in contemplation and thanking the universe for what one is aiming to achieve, individuals can align their mindset with their aspirations, reducing the risk of making hasty decisions driven by fear or doubt. This practice reinforces the creative mindset necessary for success, as opposed to a competitive one.

Chapter 14 | The Impression of Increase | Q&A

1.Question:

What is the central concept of Chapter 14, 'The Impression of Increase'?

The central concept of Chapter 14 is the 'Impression of Increase,' which emphasizes that in all business dealings and personal interactions, one should convey a mindset and attitude of giving 'increase' to others. This means demonstrating to customers and acquaintances that engaging with you will contribute positively to their lives, whether through better services, products, or social interactions. Wattles argues that this principle of increase is aligned with the universal law of growth and advancement that motivates all human activity.

2.Question:

How can individuals apply the concept of the 'Impression of Increase' in their daily work?

Individuals can apply the concept of the 'Impression of Increase' in their daily work by consciously framing their actions, communications, and transactions in a way that



conveys a sense of growth and betterment for others. For instance, in every business interaction, they should ensure that the perceived value given to customers exceeds the monetary value they receive. This can be done by being genuinely interested in helping clients, maintaining a positive and confident demeanor, and striving to provide exceptional service or product quality that enhances the lives of others.

3.Question:

What does Wattles mean by stating that 'increase is what all men and all women are seeking'?

Wattles states that 'increase is what all men and all women are seeking' to highlight the innate human drive for growth and improvement in various aspects of life. This includes the desire for more resources, knowledge, relationships, and overall quality of life. He posits that this pursuit of increase is a fundamental characteristic of human nature and aligns with the universe's continuous drive for expansion and progression. Thus, individuals naturally gravitate toward opportunities and individuals who promise to fulfill this desire for advancement.

4.Question:

What caution does Wattles give regarding the desire for power over others?

Wattles cautions against the seductive temptation to seek power over others, warning that this desire can lead to a competitive mindset that detracts from creative action. He highlights that many historical and contemporary figures have sought dominion over others for personal gratification, resulting in



harm and suffering. Instead, Wattles advocates for a mindset focused on mutual growth and service, asserting that true success comes not from dominance but from helping others achieve their own increase.

5.Question:

How can one convey the feeling of increase without overt boasting or pride?

To convey the feeling of increase without overt boasting or pride, Wattles encourages individuals to embody a quiet confidence that reflects their belief in mutual success and abundance. This can be achieved by focusing on genuine interactions and sincerely believing that one's success can benefit others. He advises individuals to express their assurance through actions, tones, and looks rather than words, allowing their confidence and faith in the process of getting rich to radiate naturally, thus positively influencing those around them.

Chapter 15 | The Advancing Man | Q&A

1.Question:

What is the primary message of Chapter 15 regarding diverse professions and wealth creation?

Chapter 15 emphasizes that whether one is a professional such as a physician, teacher, or clergyman, the principles of wealth creation apply to all. Those who can provide an increase in life to others while maintaining a clear mental vision of their success will attract wealth. The author asserts that individuals must hold a vision of themselves as

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successful and act with faith and purpose. This strategy, according to the author, will ensure that professionals in any field will create opportunities for themselves and find success.

2.Question:

How does the chapter address the concept of positioning oneself for progress in one's career?

The chapter instructs individuals not to simply perform well in their current roles to please their employers but to focus on their own advancement. The author advises that one should view their work as a stepping stone to greater things and embrace a mindset of continuous improvement. Individuals must act with the intent of advancing themselves and maintain an aura of purpose and confidence that attracts others to them, including potential employers or opportunities for advancement, regardless of their current job situation.

3.Question:

What role does faith and purpose play in the journey to wealth as per Chapter 15?

Faith and purpose are described as essential components of the journey to wealth. The author suggests that maintaining a strong vision of success, combined with purpose, generates a powerful energy that attracts opportunities. Whether in any profession or wage earning role, embracing faith and a clear purpose will help individuals persist through challenges and stay committed to their goal of wealth creation. This unwavering mindset is key to overcoming obstacles and recognizing opportunities that might

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otherwise go unnoticed.

4.Question:

How does Chapter 15 address societal limitations and individual potential in generating wealth?

The chapter argues against the idea that societal and governmental structures limit individuals from achieving wealth. It posits that it is not external conditions but rather the mindset of the masses that keeps them from prosperity. The author asserts that once individuals adopt an 'Advancing Mind' - characterized by faith in their potential and a purpose-driven approach - they can create opportunities for themselves, regardless of the prevailing economic or political climate. The chapter encourages individuals to act on their ambitions and undermine the constraints imposed by traditional structures.

5.Question:

What practical advice does the chapter give regarding obstacles and failures encountered on the path to wealth?

Chapter 15 advises individuals not to dwell on potential obstacles or failures but to focus on taking actionable steps in the present. It emphasizes the importance of self-correction in thinking, encouraging individuals to maintain a vision of abundance, and recommend not to think about future emergencies or challenges in depth. Instead, one should treat obstacles as they arise, confident that solutions will come. The author shares anecdotes to illustrate that perceived failures can redirect one towards even better

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opportunities, reinforcing the notion that persistent faith and action can turn setbacks into successes.

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